
Job description (Product Specialist)

Are you looking to make a difference while working in the Green Industry? Agresource Inc. has been providing compost and beneficial use related products and services in the Northeast since 1984 and has continued to be a resource for our customers through the manufacturing of compost and engineered soil products. These products support a diverse range of customers across the landscape construction, ecological restoration, and turf management disciplines.

We are currently seeking the right candidate to join our team as a **Product Specialist**. In this role you will work with the Director of Product Sales to support, grow, and maintain a diverse existing customer base while continuing to develop new business opportunities in this outside sales-based role.

Our offices are based in Rowley, MA, however, candidates will have the ability to work remote. Daily regional travel to customers in Metro-West Boston, Central/Western MA, North Shore MA, and Southern NH is required with occasional overnight travel for industry related tradeshow.

We offer a base salary, goal-oriented bonuses, company match retirement plan, company vehicle, medical, three weeks paid personal time off, paid holidays, training, and a team-based approach and atmosphere to sales.

Product Specialist Requirements:

- Experience with business development/sales within the green industry or desire to learn
- Self-Motivated with time management and organization skills
- Ability to work independently and as part of a team
- Experience reading project plans and specifications

Salary (Base):

\$50-\$60K

Job Type: Full-time

To apply please email: dspaulding@agresourceinc.com